Overview

Sacoa Entertainment has been the leading FEC operator in Argentina for over 60 years and the reason Sacoa PlayCard was founded in 1992, by operators, for operators. We were first to develop and use read only magnetic stripe cards to operate instead of cash for better revenue control in all areas of your business.

Today with more than 1600 debit card systems installed worldwide, Sacoa is recognized as the global leader in Cashless Management Systems for the amusement entertainment and leisure industries.

Our PlayCard System gives operators flexibility to price games and amusements using multi-level pricing, build customer loyalty and significantly increase revenue using features impossible with traditional means or other card systems.

Almost every feature that is now considered standard requirement today for any debit card system was originally invented and developed by Sacoa, such as VIP pricing, time cards, multiple price levels, wireless connectivity, etc.

Applicable to Any Type of Attraction

- Bowling Lanes
- Laser Tag
- Batting Cages
- Trampoline Parks
- Simulators
- Kiddie Rides
- Rides
- Escape Room
- Pool Tables
- Mini Golf
- Redemption
- Skate Parks

Ultra Flexible Pricing

- Create a variety of pricing tables and chose when to schedule each by day of the week and hour to increase earnings.
- Set special discounts at designated happy hours.
- Maximize income on select games, offering customers play at reduced rates during off-peak hours and on less popular machines.
- LCD display shows multi-pricing (Normal, VIP, Gold, etc.).

Balance Roaming Service
- Value added to a card at any location can be used at any other location within the company.
- Swipe at the game, POS or Kiosk.

Hyper Passport
- Specifically tailored for Amusement Parks. Valid for a pre-determined number of rides, Hyper-Passports allow cards to hold various entitlements.
- Multiple entry packages.

TimeCard
- Useful for birthday or corporate parties.
- Load cards with a preset amount of time for use on selected or all games on location.
- Play on prize-giving games can be denied.

Membership & Loyalty System
- This system was designed to increase customer retention and spending via individual marketing actions and a rewards based incentive program.

Access Control for Rides

Portable Controller with optional stand   Manual Access Device   Motorized Turnstile

- The m-Reader allows quick service for customers on attractions.
- Manual Access Device designed for smaller rides.
- Stainless steel motorized turnstile prevents avalanche jams.

Display-Readers

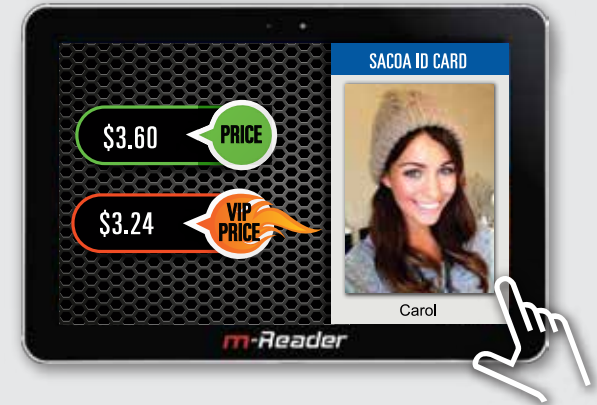| Color-Shot	NEW! Flexi-Reader (All-in-One)	m-Reader

Animated LED effects

Swap acceptance modules for insert, swipe or tap

8" Card-owner picture display

• Twin head ColorShot with LED animated effects. Attractive visual cues indicating specific events, promotions and more.

• Games may be grouped by color-code according to age restriction, promotions, tickets, etc.

• Heighten E-ticket winning and counting with programmable flashing lights.

The most advanced *All-in-One* card reader on the market with RFID, NFC and dual head magnetic swipe technology.

• Option of "contactless" w/ RFID cards, wristbands, tokens & key fobs or using standard magnetic card swipe.

• Full HD color 3.5" touch screen, auto orientation, e-tickets counting, twin head reader.

• Universal Card Link compatible.

• Water and dust resistant.

• Specifically design to allow access for attractions.

• MAG/RFID cards & wristbands.

• Use by authorized guest only.

• On-screen multimedia and SFX enhancements.

• Excellent media for in-house ads and promotion with video capability.

• Multi-language support.

SACOA PRODUCTS

Points of Sale

Sacoa POS	M-POS	Kiosk	EMV

Verifone VX 805

Ingenico iUC280

User friendly interface

Intuitive Interface

Sacoa POS

- Touch screen operation. Sell any product: (Food & Beverage, retail merchandise, etc).
- Analyze, sell and recharge cards individually and in batch.
- Accepts cash, credit card or tender as payment. Cards can also be recharged through the use of RFID or by posting the transaction to a guest's account in facilities using property management applications.
- Multiple currencies and taxes supported.
- Multiple printers supported (bar, kitchen, etc.).
- Transaction voiding and refunds.
- POS stations may be tailored to offer different products at different stations.
- Easy plug-in integration with bowling operating systems, (Brunswick's Vector Plus, AMF Qubica, US Bowling, Switch, etc.).
- Integration with CenterEdge, Ordix, Micros, Aloha POS and others.

M-POS

- Mobile version of the Sacoa POS.
- Handle PlayCard, F&B and retail merchandise sales.
- Accepts cash and credit cards or PlayCard credit as payment.
- Multi-language support.
- Multiple printers supported (bar, kitchen, etc.).
- CRM integrated.

First class service for your guests

Kiosk

- Touch-operated. Card sales/recharge. Detailed display of card balance and activity showing date and time.
- Cash and credit card acceptance.
- Enhances transaction speed and reduces personnel requirements.
- Passport end other entitlement sales at Amusement Park gates.
- Shopping cart capability.
- Flexible promotional packages (combine credits, time-play and passports).
- Multiple card purchases in a single transaction.
- Customer selected language.
- Show slide shows, animations, audio, when inactive.

EMV

Both POS and Kiosk process credit card transactions directly all major payment processors in North America. Our solution is fully PA-DSS validated and supports a wide range of EMV-ready devices.

Major US credit card processors supported:

MERCURY | worldpay | CHASE | TSYS | Heartland | STERLING | globalpayments | First Data | vantiv

4

SACOA PRODUCTS

Wireless Game Network

Sacoa Wireless, the FIRST fully wireless Debit Card System since 2006.

Games 'talk' to Sacoa Access Points distributed throughout the venue. Installation is simple and effortless, ideal for traveling fairs and amusement parks.

COVERAGE AREA

• Access Points may coexist with Wi-Fi, Bluetooth, cell and wireless phones.
Operating frequency is software configurable.

• A single Access Point can handle up to 60 Sacoa PlayCard readers within a 300 ft (100 m) nominal coverage.

Sacoa Access Points

Computer Room

Sample floor plan for 100 game controllers.

FRONT-END

Sacoa POS   m-POS   Kiosk   Redemption Multisession

upto 8

Sacoa Card Reader

Sacoa Access Point

Standard ethernet switch

BACK-END

Server   Backup Server   Back Office PC   Manager PC (optional)

System for Smaller Locations

Sacoa EZ System

Sacoa's 'All-In-One' debit card system for game rooms is the Industry's FIRST Self Contained and Self Installed Cashless Payment System available since 2006.

Our low cost solution for unattended or smaller locations includes everything needed to manage a fully wireless and ticketless game room.

Use in:
• Bowling Centers
• Movie Theatres
• Trampoline Parks
• Etc.

All-in-One Solution

Compatible with Baytek Prize Hub, Benchmark Ticket-to-Prizes for complete prize dispensing control.

• Real-time online sales and game activity reports.

• Built-in backup for secure data storage and redundancy.

• Free-standing cabinet with touch screen monitor.

• Secondary flat panel and promotional advertising multimedia software available as optional equipment.

PLUS all the convenient features of the Sacoa Kiosk!

Redemption and Event Management

Redemption Counter Program

- Up to 8 bar code scanner equipped attendants servicing up to 64 customers.
- Hi speed operation with multiple items per transaction.
- Capable of interfacing directly with ticket-eaters and ticket weighing stations or reading vouchers from popular models like Deltronics, Smart & Benchmark.
- A 'big-board' video output is available to drive large-screen TV's, allowing customers to see ongoing transaction details.

One attendant...
Multiple customer transactions
simultaneously!

Sacoa Inventory Control System

Our specialized application delivers a complete inventory control system that interacts smoothly with Sacoa's redemption features, including:

- Multi-site and multiple storeroom capable.
- DPL (Digital Packing list) import and automatic DPO (Digital Purchase order) creation for all articles below set minimum in most popular standard formats.
- Inventory items cataloged by category and sub-category with labeling capability.
- Flexible pricing structure for redeemable items.
- Full audit and accounting both by location and consolidated.
- Comprehensive inventory report showing purchases, returns, redeems, etc by storeroom and item for selected date ranges.
- Specific reports ordered by value, inventory, quantity redeemed etc.

GREEN Paperless Operation

- Save on labor and give guests a better experience.
- Eliminate paper ticket restocking and clearing jams.
- Offer choice of e-tickets, paper or both.
- Disable payout during special events or TimeCard use.
- Compatible with Benchmark Tickets-to-Prizes center or Baytek Prize Hub.

Reduce costs and manpower!

Awarded e-ticket count display!

Triple Ticket Jackpot

Our *Progressive Triple Jackpot* features a attractive visual and sound effects.

Vegas like fun!

Modules

Online Party & Event Booking	Online Sales	Special Attraction Scheduler

• Book, schedule and manage events by date and time for any number of rooms. Optionally include packages containing various entitlements (Time, Money, Chips, passports, etc.).

• Status of all bookings viewable by room, date, week or in monthly planner format.

• Adaptable to your business needs with numerous customizable features.

• Bulk card activation and audits.

• Receive online modifications.

• integration.

Be fully booked!

• Credit recharges directly from your website.

• Modular and customizable.

• Pay online via *PayPal* or **stripe** .

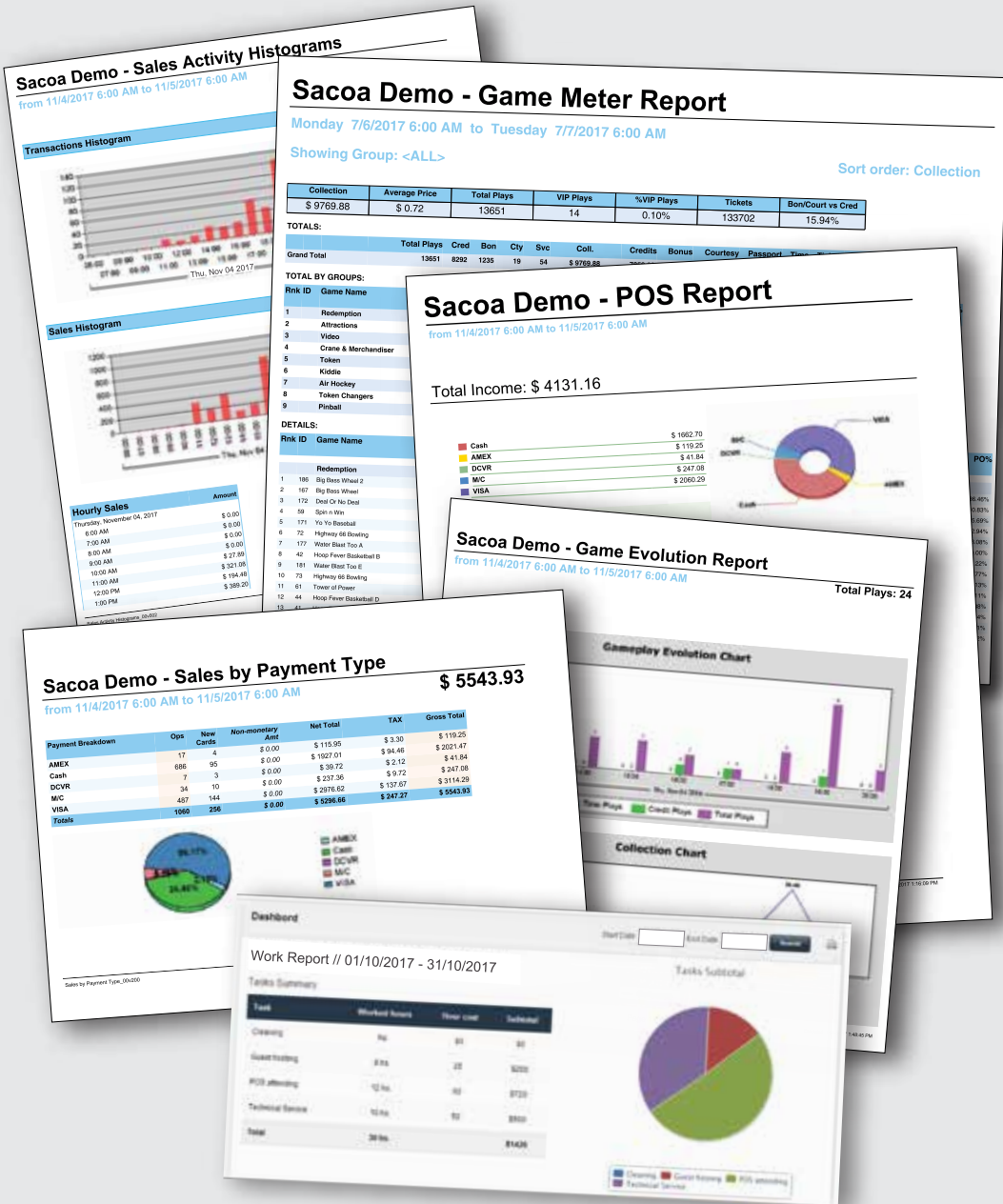• integration.

• MOBILE Card management app for staff.

• Schedule special attractions reservations such as Laser Tag, Go Karts, Whirly Ball, Mini Golf, etc.

• Walk-in mode, accommodates impulse buyers.

• Reservation mode for scheduling ahead.

Reports

Real Time Monitoring - Online Reporting - Labor Management Dashboard

Monitor game performance in real time from anywhere in the world.

System can manage and control standard ticket dispenser, keep track of tickets awarded and optionally credit them to players' card.

• Game activity reports show collection, plays, bonus plays, payout percentage, and a wealth of other information for each individual game.

• Daily collection report shows all sales data for a single day or period.

• Real-time online sales information, accessible worldwide.

• Custom tailored reports.

Keep your game room
in the palm of your hand!

What we bring to the table?

Services Provided	25 Years Supplying Management Systems

• **Operations staff training**
With every Sacoa PlayCard System comes a thorough training program on our features designed for all staff positions.

• **Marketing consulting**
Our team is ready to help tune your system to meet your goals through price setting guidelines, market analysis, promo design, loyalty features, etc.

• **Operations, technical and marketing manuals**
Sacoa provides detailed onsite reference manuals for cashier operation, technical service and support, promo development/generation, marketing analysis and customer satisfaction. The strategies and ideas presented are based on more than 50 years of experience in FEC operation.

• **Support desk**
Our multi-language help desk is available for you online 24/7. It is ready to resolve any issues or answer any questions, not only during the crucial post-opening days, but ALWAYS!

Get the latest software version upgrades to keep your installation up to date.

Free software upgrades!

• More profitable operation and faster ROI.

• Increased revenues (average +30%).

• Low cost of ownership.

• Constant evolution and improvement of features.

• Unparalleled 24/7 year-round worldwide support.

• Flexible installation and implementation.

• Driven by industry and marketing needs.

• Developed by expert operators for operators.

Join us, and let the magic begin!

INDUSTRY'S FIRST
5 YEARS
Sacoa
Debit Card System
STANDARD WARRANTY

Dave Corriveau, Industry pioneer and late Chairman and CEO of D&B, USA.
"With the SacoaCard, D&B's revenue has increased, our customer service has been enhanced. Reliability and support far exceeded our expectations".

David Goldfarb, Owner of PTA, USA.
"We are making a minimum of 30% increase in overall revenues. If you are looking for consistent accounting and increasing your profits The Sacoa System is highly recommended!".

George Smith, President of FEG LLC, USA.
"Sacoa has been more than justified with its flexibility affordability, and lack of problems with the system. We increased sales over 30% since installation. Support has been consistent unstinting and unfailing".

Mark Slesser, Manager Attraction Operations New York - New York Hotel & Casino (MGM), USA.
"👍👍👍👍👍, ★★★★★, 🏆🏆🏆🏆🏆".

Darren Des Roches, Director of GameWorks, USA
"The system's flexibility and reports have been a key factor in successfully restructuring of our game rooms. Sacoa's customer service has been instrumental in keeping our system 100% operational 24/7".

Dan Fonseca, Manager, Santikos Theatree, USA.
"The card swipers look great and the kiosk interfaces are easy to use. I like the several report options available and immediate support when needed".

Jeffrey Apfel, President of Pizza Putt, USA.
"Revenue has increased and created new promotional opportunities. Their installation team and support in Argentina are top-notch, and if you didn't know where their offices are, you would think they were located just down the road. People makes you feel like you are their most important customer!".

Jason Kenney - Area Manager Golfland Centers, USA
"We feel the benefits and increased earnings will pay for the system in a short period of time. The Sacoa staff made custom adjustments at install. We have been very pleased with the system.".

Andy Marques, GM of GameRoom, USA.
"Sacoa has surpassed all of our expectations. The support is exceptional, we can call on them at anytime and they are ready to help".

Rick Barsness Owner/CEO. IPC, USA.
"We use SacoaCard exclusively in our 6 Family Entertainment Centers. They are so responsive to our needs to provide reports, etc to help us grow our business and make more money".
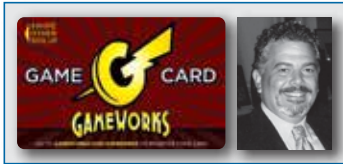
Donovan Fremin, EA of Delta Music, USA.
"Since the install, we have seen a 99% drop in service calls. We were also able to get creative with our pricing to be able to make more revenue per play".
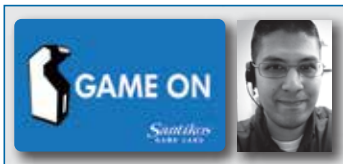
Sean J. Kennedy, President SBK Enterprises, USA.
"The Sacoa Support Team our top notch. The quality of their system and everything it can do is amazing in increasing revenue at our locations. This is the company that cares about their customers".

Patrick Smalley, Amusement Operations Manager of Foxwoods Resort Casino, USA.
"We noticed an increase in revenue immediately upon starting to use SACOA System. The after-sales service and support places Sacoa in a class of its own".

Cassidy Cook, President of Renaissance Fun Park, USA.
"From the initial research stage Sacoa stood out from the other systems. They bring a robust system coupled with unparalleled support and knowledge. Everyone at Sacoa wants to see you succeed. I would highly recommend you give them the opportunity to take your business to the next level!".

John Sophios, Managing Director of iPlay Australia.
"Thanks to the Sacoa team for supplying us a great card system and awesome support. It is good to deal with a family run company which can relate to the on going needs of an amusement machine operation".
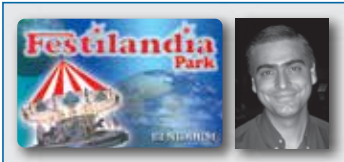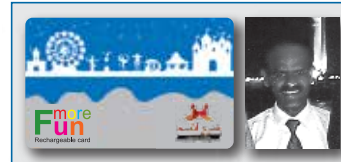
Harry Kourbeis, Owner of Tunza Fun, Australia.
"Our association with Sacoa has been a very positive move. They always presented a very personal service and their products have exceeded our expectations hence improving operations of our business".
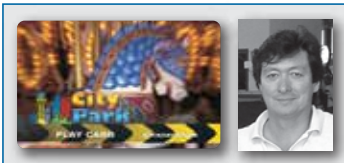
Toni Fornés, COO of Eleval Group, Spain.
"The implementation of the PlayCard System resulted in a 10% increase in forecasted revenue. A further 30% of the total cost was offset by the elimination of the cash float".
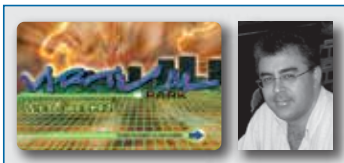
Raul Vasquez, Manager of City Park, Colombia.
"Sales are up 20%. Previously the question was Is it worth the investment to install Sacoa at all our stores?, now it changed to: How do we go about upgrading all operations in the shortest possible timeframe?".

Wilfredo V. Soares, President of Virtual Park, Acarigua, Edo. Portuguesa, Venezuela.
"My sales have increased, I've updated my accounting system. The coin system means the past, whereas Sacoa PlayCard represents the future".

Juan Carlos Rizzu, President of Tursol S.A, Uruguay.
"The best part of using this system is the free time I now have to enjoy my family. The system manages my business and I just count the profits!".

Miguel Angel Notario. Owner of Sould Park, Spain.
"The implementation of the Sacoa system is the best move I made for my parks and my business. I have improved my earnings 32% and the control 100%. I highly recommend this system and the support staff is incredible. Thank you for your kind attention".

Ernesto Margolis Owner and CEO GameStation, Brazil.
"The level of operational control coupled with the added flexibility for our marketing strategies promoted our expansion, increased our customer satisfaction and saved us money".

Enrique Zuñiga, General Manager of Juegos Diana, Santiago, Chile.
"The system is a success. Collections went up from minute one with absolute control. Very positive to have online help assistance. We are very satisfied".

D.R. Reddy Manager of Sha'ab Park, Kuwait.
"Sales went up 29%. The system is fool proof and very secure. Customer friendly and helps to save operational costs".

Moises Cohav, Owner of Rebounderz Trampoline Arena, Panama.
"Sacoa has been an essential tool for the operation. It eases our collection and redemption process. Highly recommend it to all token or cash operators".
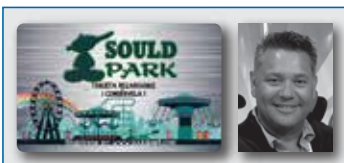
Glenn Figueroa, COO of Adventureland, UAE.
"The Sacoa system is the most cost effective investment we've made for the Adventureland project. The system also helps streamline our operation in terms of management information".
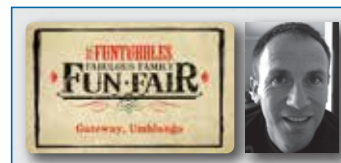
Stan Caminsky, President of Caminsky Group of Companies, South Africa.
"Our experiences with Sacoa have only been at the highest levels for our 7 FEC's, and looking for more. The first on our tick list is Sacoa".

Costa Christodoulou, Director of IT of MR Funtubbles Funfair, South Africa.
"We have been extremely pleased with stability, reports and the professional manner in which Sacoa has helped us in our everyday running of our business".